

Subj: Al Khalij Cement 2013 Raw Material Annual Requirement Tender

Dears:

Al Khalij Cement Company, part of Qatar Investors Group, has the pleasure to invite you provide us your best offer for our 2013 Annual Raw Material Requirement.

“Qatari Investors Group was established to be recognized as a leader in the provision of high quality business, cement manufacturing and investment services and products in Qatar by creating values for customers, shareholders, employees and community.

Qatari Investors Group plays a major role in the various fields of industrial & investments and currently enjoys an excellent reputation in the market.

Qatari Investors Group undertakes all developments of new projects in joint venture with both international and local companies for major projects in Qatar.

In Project Development field; Qatari Investors Group is considered to be one of the most experienced outsourcing groups of companies in Qatar, delivering superior returns to clients through its cost-effective, high-value services model. Qatari Investor Group core portfolio comprises efficiency and business process outsourcing services, as well as management.

Our Management believes in creating an environment where people want to work, and where personal success is aligned with company success.”

The expecting raw material:

Deliveries (MT):

	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	2013	2014
Gypsum	40,000	0	0	0	40,000	0	0	40,000	0	0	0	40,000	160,000	120,000
Bauxite	0	40,000	0	40,000	40,000	0	0	0	40,000	0	40,000	0	200,000	160,000
Iron Ore	0	0	40,000	0	0	0	0	0	0	40,000	0	0	80,000	80,000
Total													440,000	360,000

Minimum Specs:

Gypsum	CaSO4.2H2O > 88 % , Size ≤ 50 mm
Bauxite	Al2O3 ≥ 40 % , Moisture 8% Maximum & Size ≤ 50 mm
Iron Ore	Fe2O3 ≥ 60 % , Moisture 8% Maximum & Size ≤ 50 mm

Tender Conditions:

1. VENDORS ARE ALLOWED TO QUOTE ATLEAST ONE OR ALL RAW MATERIAL REQUIREMENT. CLEAR TECHNICAL SPECIFICATION OF EACH RAW MATERIAL IS REQUIRED.
2. VESSELS AGE NOT MORE THAN 20 YEARS. NOMINATED VESSELSS SHOULD COMPLY TO QPMC & MESSAIEED PORT POLICY. "VESSELS SUITABILITY FORM" SHOULD BE OBTAINED FROM DISCHARGING PORT.
3. DISCHARGING - PRICE OFFERED IS CIF FREE-OUT QATAR PORT (INCOTERMS). VESSELS SHOULD HAVE 4 CRANES / GRABS IN GOOD WORKING CONDITION. EACH VESSELS CRANE / GRABS SHOULD HAVE A MINIMUM DISCHARGING CAPACITY OF 125 TONS PER HOUR. ANY BREAKDOWN OF VESSELS CRANE / GRAB DURING DISCHARGING OF CARGO WILL BE THE RESPONSIBILITY OF SUPPLIER AND SUPPLIER SHOULD HIRE OFF-SHORE CRANES / GRABS TO COMPENSATE THE LOSS OF MANHOURS DURING BREAKDOWN. FURTHERMORE, ANY PENALTY CHARGES IMPOSED BY QPMC DUE TO DELAYS IN BERTHING, DISCHARGING AND DEPARTURE, DAMAGE TO PROPERTIES AT DISCHARGING PORT, WHICH IS CAUSED BY THE VESSELS WILL BE CHARGED TO SUPPLIER.
4. QUANTITY AND QUALITY REPORT FROM SGS/GEOCHEM at the loading port TO BE EXECUTED in supplier's cost IN CONTINUOUS SAMPLING DURING LOADING. ONE SAMPLE FOR EVERY 5,000MT SUB LOT HAS TO BE COLLECTED FOR THE REPORT
5. DEMURRAGE RATE WILL BE USD 8,000.00 PER DAY. FREE-DEMURRAGE WILL BE 2 DAYS AFTER ISSUING OF NOR.
6. PAYMENT WILL BE BASED ON FINAL QUANTITY AT DISCHARGING PORT AND TO BE SUPPORTED BY THIRD PARTY CERTIFICATE.
7. PAYMENT WILL BE 60 DAYS L/C AFTER CONFIRMATION OF QUANTITY AND QUALITY THROUGH GEOCHEM TEST RESULT AT DISCHARGING PORT.
8. DELIVERY SHOULD BE AS PER OUR SCHUDULE
9. QAULITY OPTIONS ARE ACCEPTED BUT WITH COMPLETE SPECIFICATION
10. OFFERS SHOULD BE SENT IN SEALED ENVELOPE NOT E-MAILS OR FAX.
11. VENDOR SHOULD SEND THE FOLLOWING DETAILS WITH THE OFFER:
 - A- MINE LOCATION AND CAPACITY
 - B- Confirmation of EXPORT LICENSE Availability
 - C- Customer reference

DEADLINE ON SUBMISSION OF OFFERS WILL BE 12PM (DOHA TIME) ON OR BEFORE 30th OF December 2012. ANY LATE OFFERS WILL NOT BE ACCEPTED. NO EXCEPTIONS. SHOULD YOU BE INTERESTED IN QUOTING PLEASE PROVIDE YOUR ACKNOWLEDGEMENT AND CONFIRMATION THAT YOU WILL SEND YOUR OFFER ON OR BEFORE THE DEADLINE.

PLEASE ADDRESS YOUR OFFER ENCLOSED IN A SEALED ENVELOPE LABELLED "AKCC 2013 Raw Materials Annual Tender"

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